



# Brian Dunk's Newscast

A regular email for solicitors interested in  
leading edge services.



## **Lawclubs**

We have now set up several low cost law clubs for law firms – essentially we provide a limited insurance package around your own helpline services. A deal you can inexpensively offer to local business communities to capture their ongoing loyalty.

## **Litigation funding - options for finance grow faster than opportunities to lend, it seems!**

We now have a choice of at least 4 finance arrangements for commercial litigation and we would like more claims to fund.

The funding can provide retrospective costs as well as disbursement funding.

The claims need to have good prospects and sufficient damages to avoid any ATE premium payment difficulties. DBAs or CFAs are not always needed but a good Opinion always helps obtain the best terms.

Litigation 'personal' loans to clients in order to fund non-financial claims are also available.

## **Crisis Communications**

With Thomas Cook, Alton Towers and FIFA in the news can anyone doubt the value of our unique policy extension to help our clients deal with the PR issues resulting from a business crisis? Our first claim involved a dead body in a hotel swimming pool – SKY news attended before the police!

## **So ET claims have gone away?**

We don't think so. ACAS is now dealing with 75,000 pre-conciliation matters per annum, any or all of which needed to be handled professionally at the outset to avoid any escalation. It is true that less claims are getting to full Tribunal but our individual claims costs have doubled as clients (and their funders) are now much less inclined to settle. CABs seem to be advising claimants to add discrimination and whistle blowing allegations to fuel more claims and help claimants to find ways around the fees.

## **Employment Tribunal Fees**

Funding for claimant ET fees backed by ATE (in effect, no win-no repayment) is a live scheme we now offer to support firms using our Absolute Employment Protection Insurance for respondents.

**For more information on any of these services contact Brian on 01935 389812  
or email [brian.dunk@dibinsurance.com](mailto:brian.dunk@dibinsurance.com)**



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